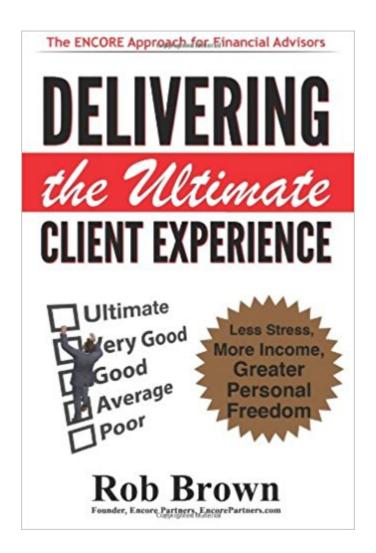
The book was found

Delivering The Ultimate Client Experience: Less Stress, More Income, Greater Personal Freedom





Synopsis

In "The ENCORE Approach for Financial Advisors: Delivering the Ultimate Client Experience," Rob Brown, founder of Encore Partners Founder lays out a surprisingly straightforward, step-by-step approach advisory firms and broker-dealers can follow to re-energize business and move to the highest level of success. Walking the reader through a precise process for â œDelivering the Ultimate Client Experience,â • the book utilizes unique information design principles to ensure that you climb quickly up the learning curve to happier clients, more freedom, and greater profits.

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